

Malawi Community Energy Sustainability Extension

# Market Assessment Training

20<sup>th</sup> – 22<sup>nd</sup> January 2016

Lilongwe



## Community Owned Renewable Energy Minigrids

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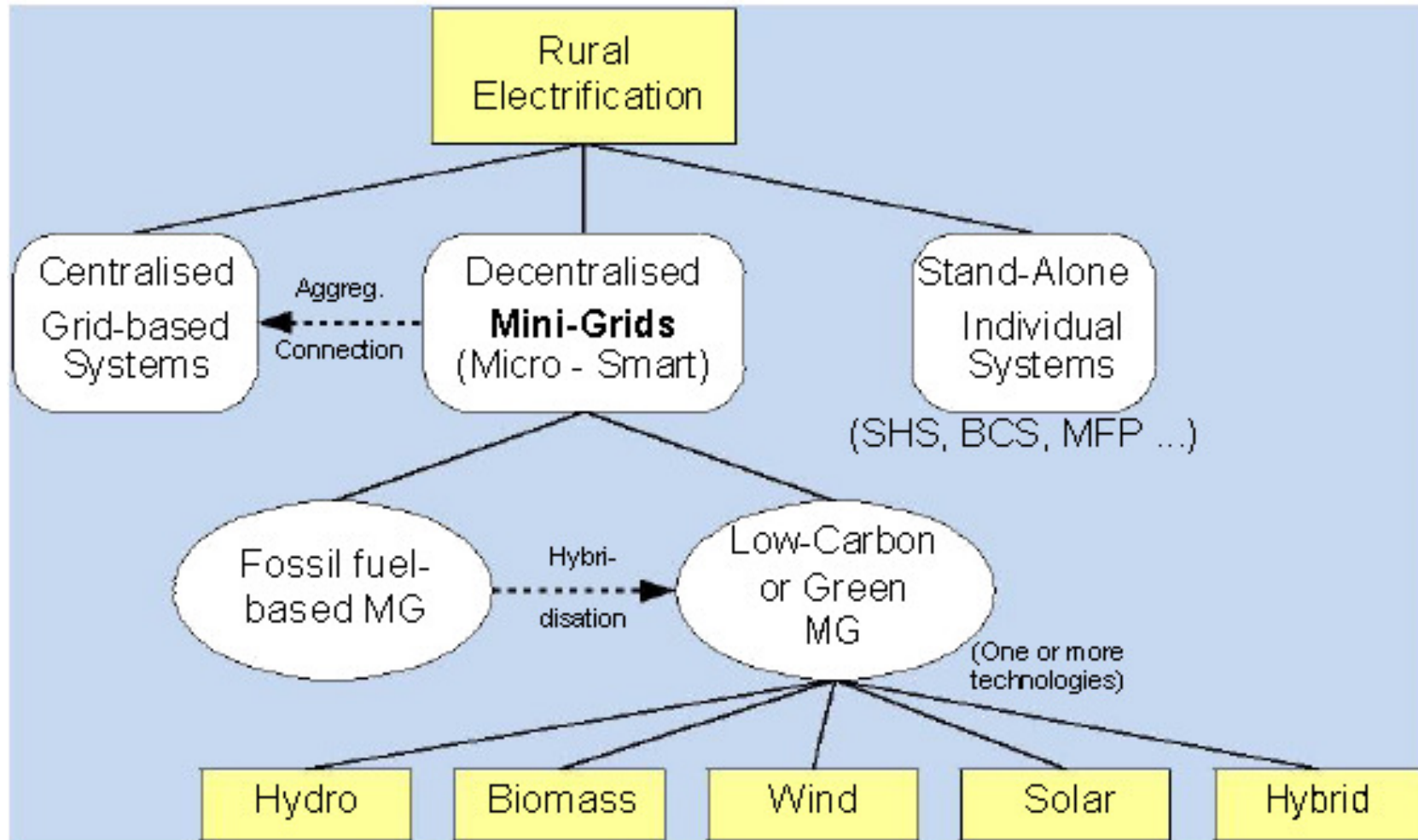
# Contents

- Minigrids overview and definition
- Examples
- Discussion: Identifying Opportunities for CEM

# Predictions for Electrification in SSA

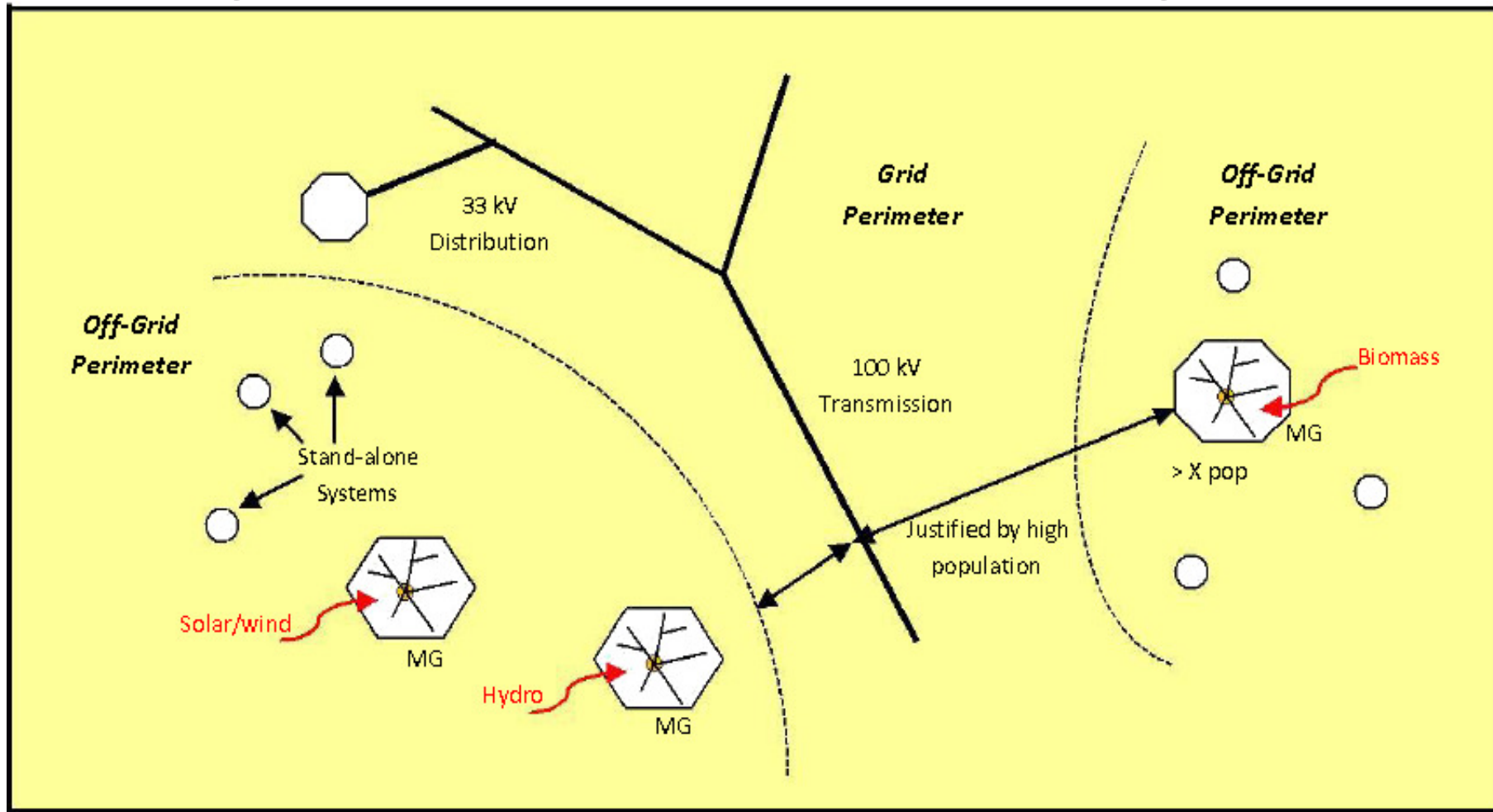
<b>Method of Electrification</b>	Grid extension/densification	Mini-grids (multi-user systems)	Household systems (one user systems)
<b>Example</b>	3MW Hydro Power Plant	100kW Wind-Diesel Hybrid	Solar Home System
<b>Predicted Number of People in SSA</b>	550 million	225 Million	225 million

# Options for Rural Electrification



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# Minigrids are far from the grid



# Malawi: Population density and distance to grid

**Table 3: Malawi Population Density and Distance to the MV Network**

	Population living at less than 5km of medium voltage (MV) line	Population living at more than 5km of medium voltage line	Total
Population living where density <250 hab / km <sup>2</sup>	2,285,822 (14%)	4,508,842 (27%)	6,794,664 (40%)
Population living where density >=250 hab / km <sup>2</sup>	5,437,076 (32%) Extension of MV	4,545,807 (27%) Mini-grids	9,982,883 (60%)
<b>Total</b>	<b>7,722,898</b> (46%)	<b>9,054,649</b> (54%)	<b>16,777,547</b>

# Green Mini-Grids (GMG)

*“local power networks that uses distributed energy resources and manages local energy supply and Demand” (Lilienthal, 2013).*

## **Benefits:**

- Increased participation of local people in the supply of energy services
- Increased equity in distribution and consumption
- Empowerment through local management

## **Drawbacks:**

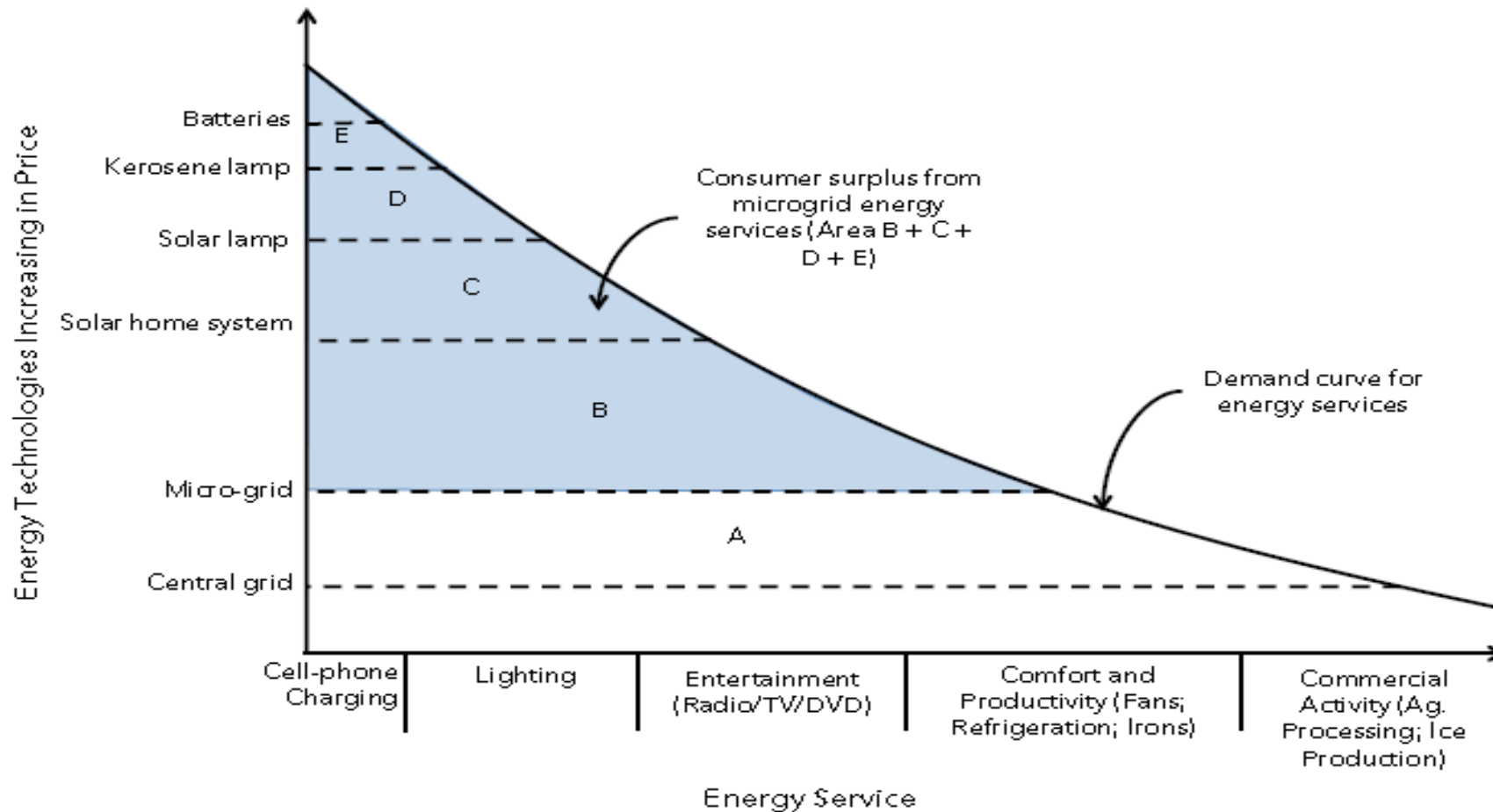
- Unpredictability and intermittency of renewable sources of energy
- Leads to additional costs for energy storage
- Long project development times



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# Cost savings to the consumer





# Solar Diesel Minigrid Overview

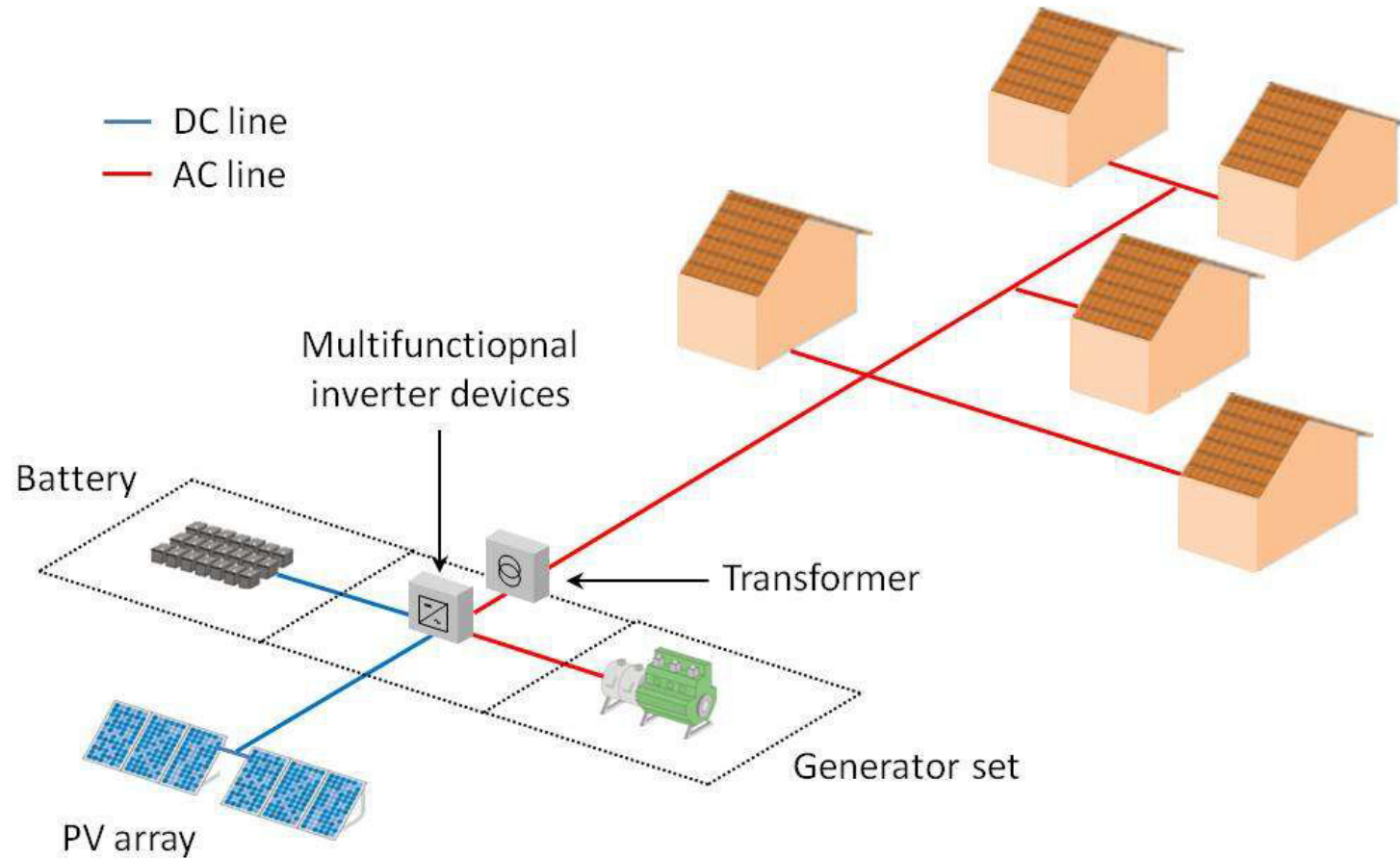
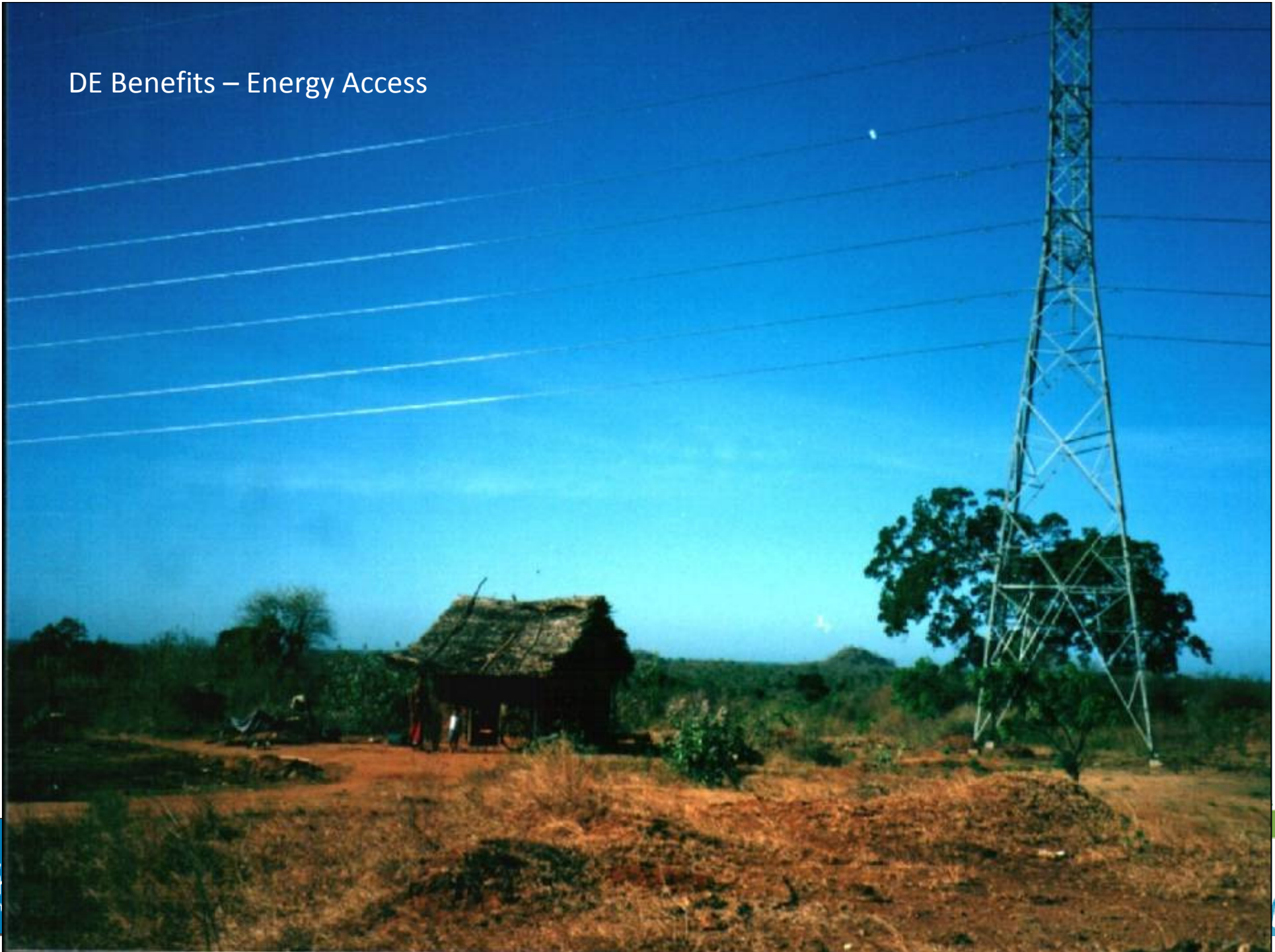


Figure 3. Schematic of a solar-diesel hybrid mini-grid system (DfID, 2013).

## DE Benefits – Energy Access



# What is decentralized electricity?

- Decentralized electricity: generating electricity from many *small, local energy sources*
  - High efficiency cogeneration
  - On-site renewable energy
  - On-site power
- Centralized electricity: large power plants generally located far from loads
  - Coal
  - Nuclear
  - Large hydropower
  - Natural gas (CCGT)



# The Move to Decentralized Technology



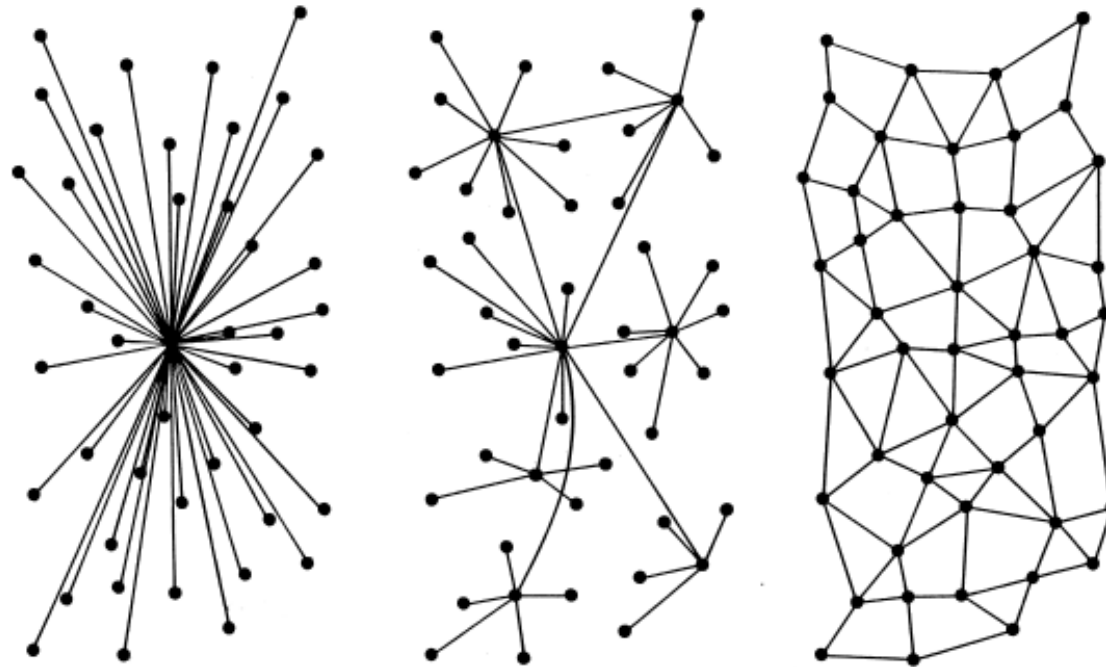
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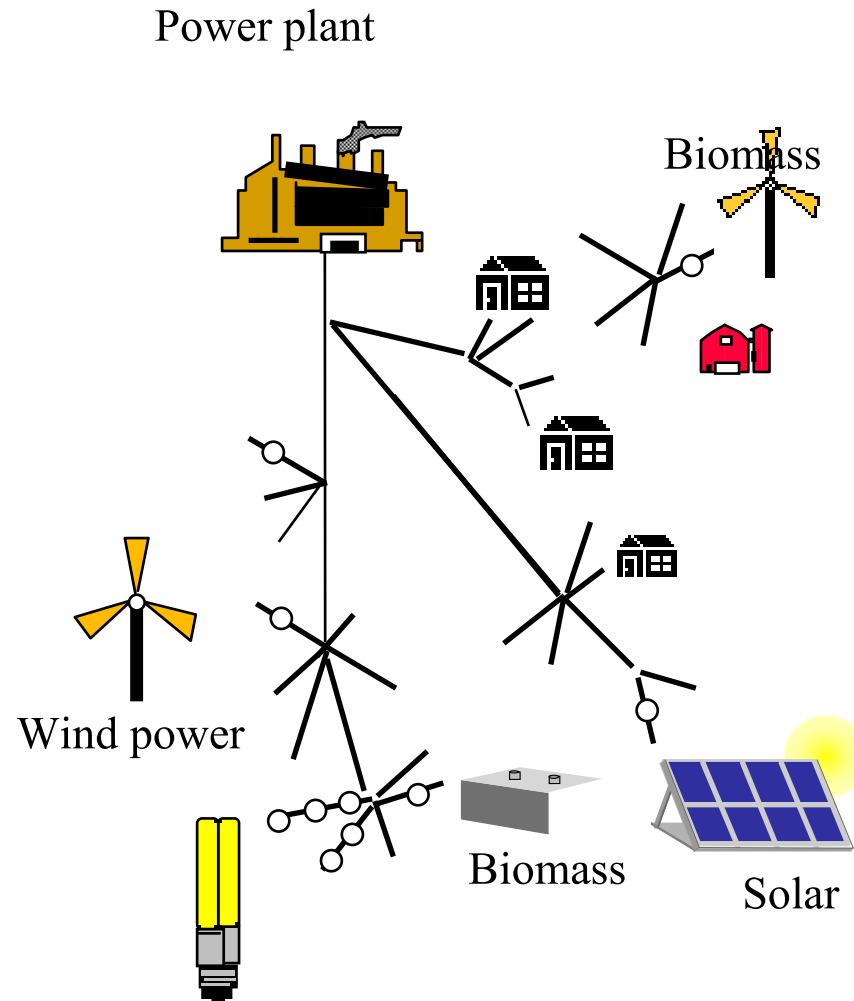
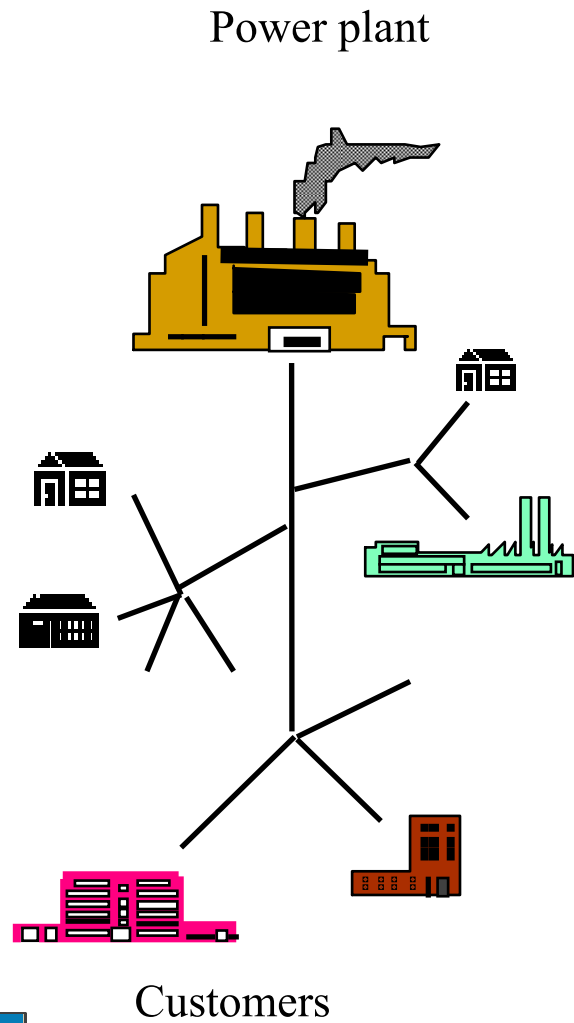
# Decentralized Technologies



Centralized

Decentralized

# Old vs New





# Micro-grid vs. Mini-grid





**GRID EXTENSION**



**MINIGRIDS**







**STAND-ALONE**






# Types of Mini grid technology













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DIESEL	HYDRO	BIOMASS-FIRED	HYBRIDS	
<b>TECHNOLOGY</b>		<b>TYPICAL SIZE &amp; USES</b>	<b>EXPERIENCE AND LEVEL OF MATURITY</b>	
 <b>DIESEL MINIGRIDS</b> <ul style="list-style-type: none"> <li>powered by diesel or fuel-oil</li> <li>Remote towns, tourism resorts and business centres.</li> <li>Distribution grid.</li> <li>Operation times depend on load requirements and ability to pay.</li> </ul>		<b>10 kW to 1MW</b> <ul style="list-style-type: none"> <li>Village electrification</li> <li>off-grid &amp; back-up power</li> </ul>	<ul style="list-style-type: none"> <li>Utility-provided. Rural electrification agencies subsidize connections --- consumers reduced prices (Africa-wide practice).</li> <li><b>Commercial-model:</b> Operate on private basis --- consumers pay fee based on number of appliances</li> </ul>	
		<b>NUMBERS IN AFRICA</b>	<b>PROS</b>	<b>CONS</b>
		<p>Thousands in use all over Africa</p> <p><b>Case studies:</b></p> <div style="display: flex; align-items: center; margin-bottom: 10px;">  <span>Somalia</span> </div> <div style="display: flex; align-items: center;">  <span>Kenya</span> </div>	<ul style="list-style-type: none"> <li>Low CAPEX</li> <li>Mature technology</li> <li>Solar PV &amp; wind can be added to lower cost,</li> <li>Commercial models established</li> <li>Potential for bio-diesel fuels</li> </ul>	<ul style="list-style-type: none"> <li>High OPEX (fuel expense &amp; delivery)</li> <li>Carbon emissions</li> <li>Fuel theft</li> <li>Intermittent use times</li> </ul>

DIESEL	HYDRO	BIOMASS-FIRED	HYBRIDS	
<p><b>TECHNOLOGY</b></p> <p> <b>HYDRO MINIGRIDS</b>            Powered by hydro plant (whether micro- or mini-) utilize cascading water to power electric turbines.</p>	<p><b>TYPICAL SIZE &amp; USES</b></p> <p>Up to 1MW; village electrification, plantations, tea sector, religious missions.</p>	<p><b>EXPERIENCE AND LEVEL OF MATURITY</b></p> <ul style="list-style-type: none"> <li>• Traditionally in remote settlements and religious missions in mountainous areas.</li> <li>• Asia: more active hydro market</li> <li>• In past: many mission settlements used hydro mini-grids.</li> <li>• Renewed interest in small hydro mini-grids tea sector &amp; RE</li> </ul>		
 <p><i>438 kW micro-hydro project Musarara, Rwanda</i></p>	<p><b>NUMBERS IN AFRICA</b></p> <p>Hundreds (!?) Cameroon, DRC, Ethiopia, Kenya, Rwanda, Tanzania, Uganda.</p> <p><b>Case study:</b></p> <p> <b>Rwanda</b></p>	<p><b>PROS</b></p> <ul style="list-style-type: none"> <li>▪ Mature technology</li> <li>▪ Low cost power</li> <li>▪ No fuel needs</li> </ul>	<p><b>CONS</b></p> <ul style="list-style-type: none"> <li>▪ Requires constant hydro resource</li> <li>▪ Location-specific</li> <li>▪ Many locations already near grid power</li> </ul>	



DIESEL	HYDRO	BIOMASS-FIRED	HYBRIDS	
<b>TECHNOLOGY</b>		<b>TYPICAL SIZE &amp; USES</b>	<b>EXPERIENCE AND LEVEL OF MATURITY</b>	
<p> <b>BIOMASS-FIRED</b> Bio-waste, residues or biogas fueled generators. Power is distributed as with other types of minigrids.</p>		<p>Up to 1MW Sugar/wood plantations, sawmills, agro-industry.</p>	<ul style="list-style-type: none"> <li>• Mature technology employed in plantations to reduce power expenditures.</li> <li>• Sugar plantations: bagasse.</li> <li>• Potential utility feed-in tariffs.</li> <li>• Interesting Asian experiences (see India –<a href="#">Husk Power case study</a>).</li> </ul>	
 <p><i>Husk Power Systems, India Xx MW in village xx</i></p>		<b>NUMBERS IN AFRICA</b>	<b>PROS</b>	<b>CONS</b>
		<p>100's of sites. Cameroon, Ghana, Kenya, Malawi, Mozambique, Swaziland, Uganda, Tanzania.</p> <p><b>Case studies:</b></p> <p> India</p> <p> Tanzania</p>	<ul style="list-style-type: none"> <li>▪ Relatively low cost power</li> <li>▪ Plentiful, low-cost fuel</li> </ul>	<ul style="list-style-type: none"> <li>▪ Limited African experience in rural electrification</li> <li>▪ Location-specific</li> </ul>

DIESEL	HYDRO	BIOMASS-FIRED	HYBRIDS	
<p><b>TECHNOLOGY</b></p> <p> <b>AC-COUPLED INVERTER HYBRID MINIGRIDS</b></p> <p>Systems manage solar, wind, battery and generator combinations for supply to small distribution networks.</p>		<p><b>TYPICAL SIZE &amp; USES</b></p> <p>2kW to 300 kW</p>	<p><b>EXPERIENCE AND LEVEL OF MATURITY</b></p> <ul style="list-style-type: none"> <li>Recent technical improvements.</li> <li>Advanced inverter, power management &amp; metering --- increased opportunities.</li> <li>Greatest near-term potential -- size adaptability &amp; combination with diesel generators.</li> </ul>	
 <p><i>Hybrid minigrid in Tsumkwe, Namibia 201 kW solar array</i></p>		<p><b>NUMBERS IN AFRICA</b></p> <p>Scores of projects. Rural energy agency NGO, private sector.</p> <p><b>Case studies:</b></p> <ul style="list-style-type: none"> <li> Cape Verde</li> <li> Egypt</li> <li> Namibia</li> <li> Senegal</li> </ul>	<p><b>PROS</b></p> <ul style="list-style-type: none"> <li>Extremely flexible systems</li> <li>Falling PV prices</li> <li>Lower fuel consumption</li> </ul>	<p><b>CONS</b></p> <ul style="list-style-type: none"> <li>High investment, especially when battery storage is used</li> <li>Batteries</li> <li>Spare parts &amp; maintenance</li> </ul>



# MINIGRID POLICY TOOLKIT

INTRODUCTION

TECHNOLOGY

BUSINESS MODELS

POLICY FRAMEWORK

TOOLKIT

WAY FORWARD

# Mini-grid business models





# MINIGRID POLICY TOOLKIT

INTRODUCTION

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WAY FORWARD

## No “best” mini-grid business model! Context is key.

Hybrid concessions  
*e.g. Senegal*

Donor/Community led  
*e.g. Cape Verde*

Private models based on anchor clients  
*e.g. Tanzania Watt*

Hybrids, *e.g. PPP in Rwanda*

Private sector led  
*e.g. Somalia*

Utility led *e.g. Kenya*

# Mini Grids Business Model

MODEL	POWER GENERATION	POWER DISTRIBUTION	MAIN SITUATIONAL ELEMENTS	LEVEL OF SUBSIDIES	EXAMPLE
Private sector- Anchor load (d)	Private	Private	Firms with power demand/ supply available (agro- industry, telecom or service company)	Moderate	Tanzania wattle
Private sector- Free market)	Private	Private	Absence of regulation (free price setting)	Financially Viable	Somali diesel grid Tourism/telecomm??
Private sector with latory network)	Private	Private	Political preference for option Enabling policy environment	Extremely high up front	Mali concessions Senegal concessions
Utility-led grids	Utility	Utility	Political preference for option Political will to pursue this	Extremely high	Kenya Tanzania
Community-led	Community	Community	Donor/NGO technical and financial assistance	Extremely high	Cape Verde Namibia
Hybrid (e.g. Public Private Partnerships)	Private	Utility	Political preference for option Enabling policy environment	Moderate	Rwanda



# What is a Small Power Producer (SPP)?

Small independently operated electricity generator (private, coop or community owned)

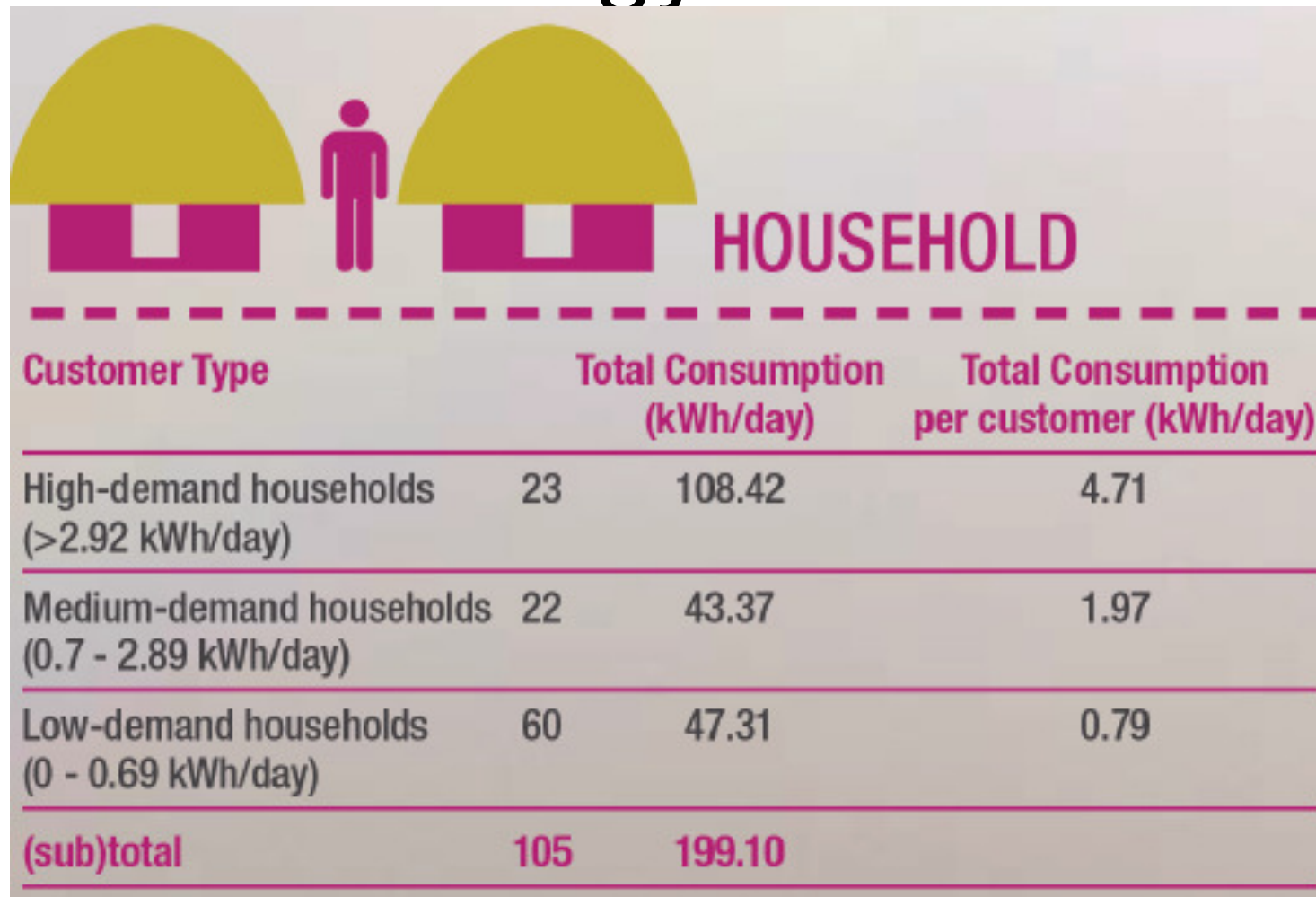
Supplies and usually operates *an isolated mini-grid* or sells to a utility on the main grid or to an existing utility-owned isolated grid


Usually defined by regulators according to size, fuel and technology (10MW or less?). Should include hybrid generators!

AKA “distributed generation” (US and Europe) or “decentralized generation” or “decentralized distributed generation” (India) or “mini-grids” (worldwide) or “mini-utilities” (IFC 2012)



# Household Energy Use



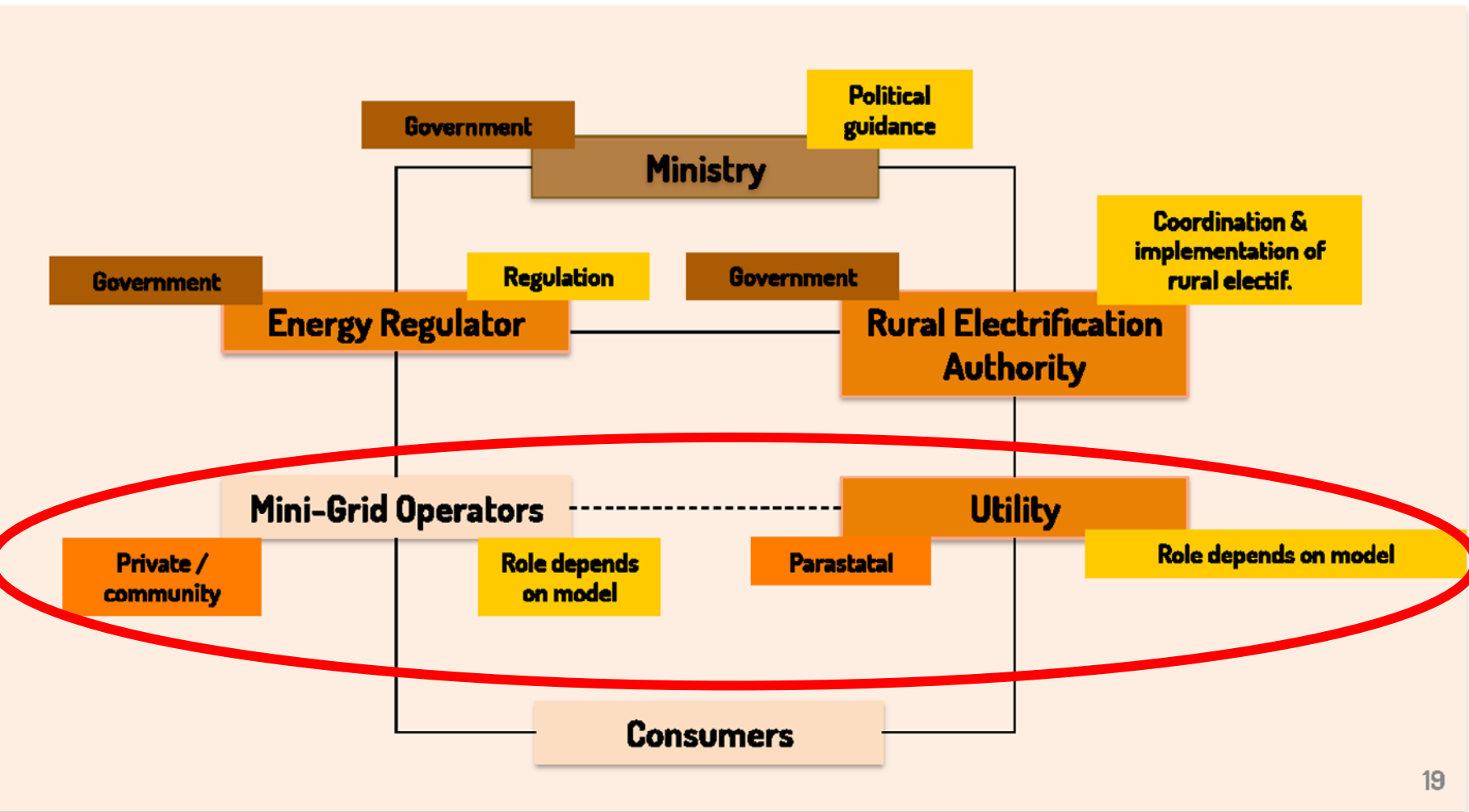


## INSTITUTIONS

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Customer Type		Total Consumption (kWh/day)	Total Consumption per customer (kWh/day)
Secondary school	1	88.71	88.71
Hospital	1	23.00	23.00
Church/Mosque	4	16.26	4.07
Cell phone company	1	6.57	6.57
NGOs	2	4.93	2.47
Youth polytechnic	1	4.11	4.11
Post Office	1	4.11	4.11
Police station	1	2.96	2.96
Commercial bank	1	2.46	2.46
District Officer's Office	1	2.46	2.46
<b>(sub)total</b>	<b>14</b>	<b>155.57</b>	

# Policy and Regulatory Framework Actors in Mini Grid Policy



CEM



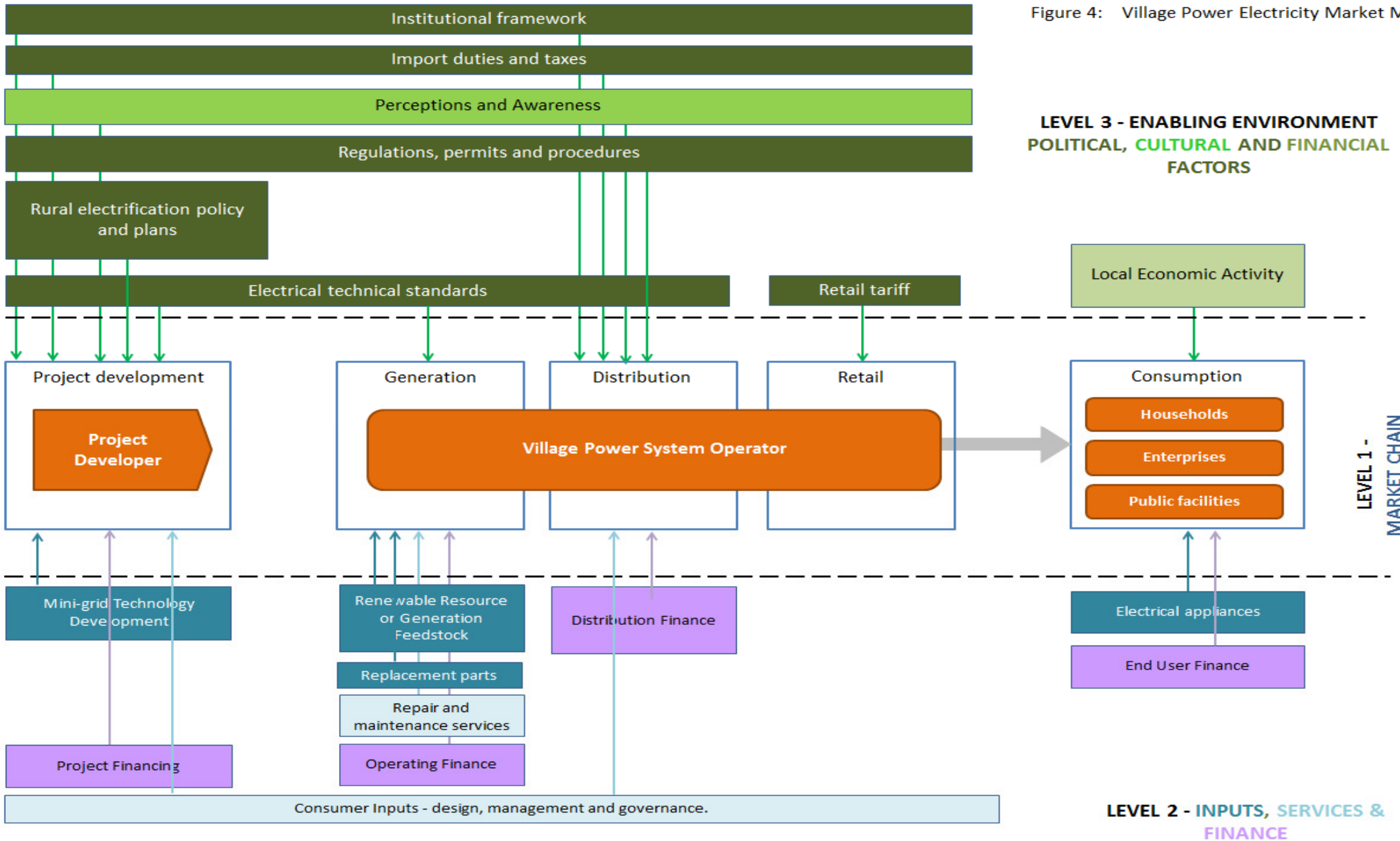
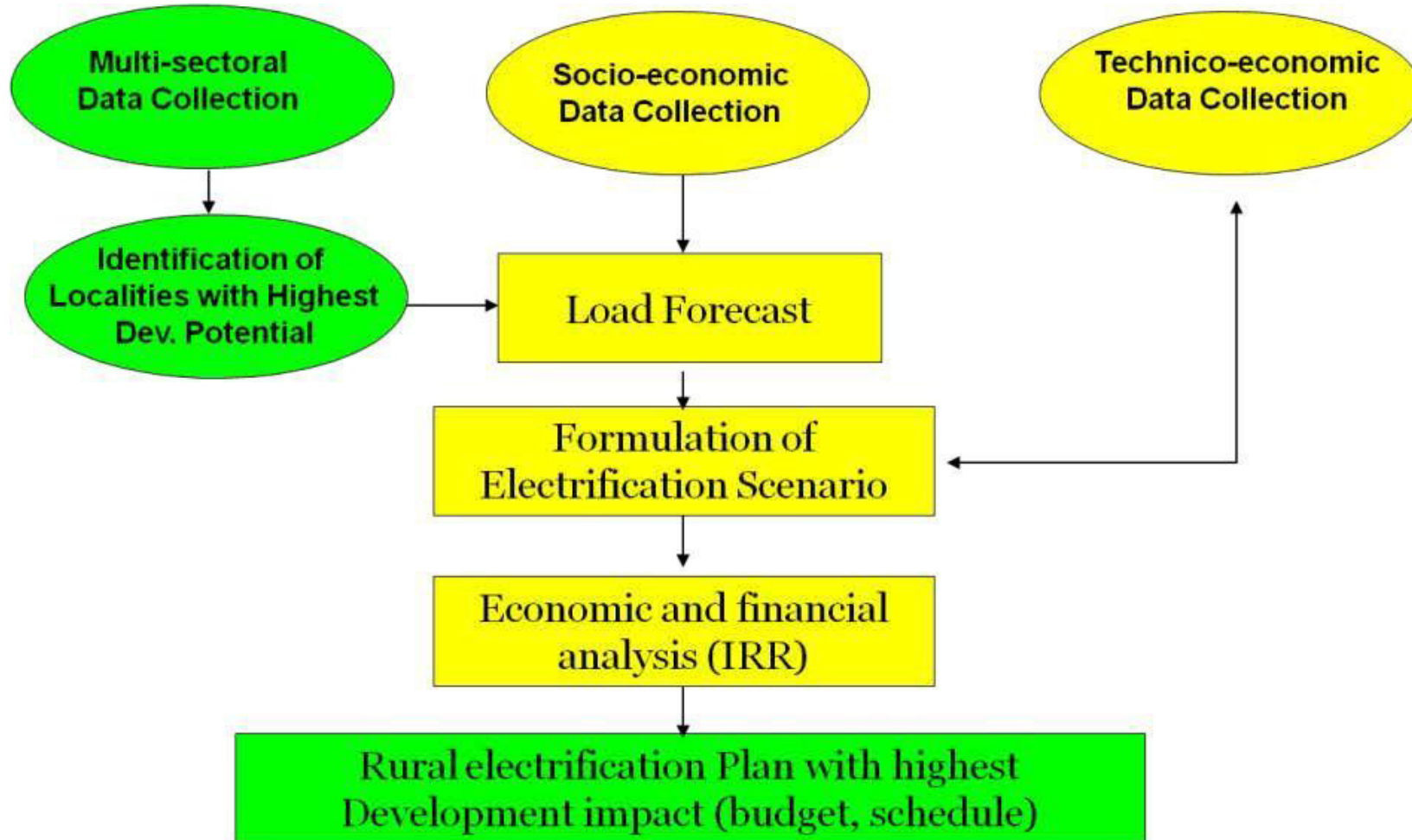


Figure 4: Village Power Electricity Market Model

# DFID Study on GMG Potential



# Discussion:

What role could CEM play in Minigrid development in Malaya?

What gaps are required for CEM to play this role?

What steps need to be taken to fill these gaps?



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# What Can CEM achieve?

- Identify potential minigrid applications in the CBO's
- Look out for settlements with houses close together
- Map the locations of the houses
- Run a software simulation for minigrid design
- Do a feasibility study for some of the communities